



everyone's family

Presentation by
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Chief Executive Officer



**ACU Executive Breakfast** 6 July 2016

## The Smith Family



#### **OUR VISION**

A better future for young Australians in need.

#### **OUR MISSION**

To create opportunities for young Australians in need by providing long-term support for their participation in education.

#### **OUR BELIEF**

Every child deserves a chance.

#### **OUR HISTORY**

Established in 1922 by a group of businessmen

#### OUR FINANCES

\$86.8 million in 2014-15

- \$52.5 m from donations, corporate support and bequests
- \$22.6 m from government
- \$2.1 m from commercial recycling operation

## **INNOVATION ...**

# Change that adds value





### **Our history**

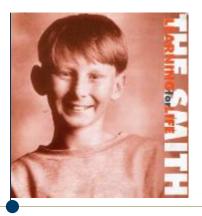


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## Our beginnings

Founded by five anonymous businessmen, known as "The Smiths", on Christmas Eve 1922

## For humanity

During the
Depression,
The Smith
Family assisted
thousands of
Australians
with food and
clothing; later
established
hospitals for
children
recovering
from rheumatic
fever

## Funding our work

Since 1963, the sale of used clothing in our retail stores has offset our infrastructure costs

## **Education** transformation

In the 1990s we changed our focus – moving from welfare assistance to helping children break the cycle of poverty through supporting their education.

When we asked clients what they believed would end intergenerational disadvantage, they replied "help us help our children to get an education."

#### **Today**

For nearly 95 years The Smith Family has been changing lives.

Today we are the largest children's education charity in Australia.

In 2016 we were awarded the SIMNA Award for Excellence in Social Impact Measurement



# Australia's educational challenge: young people are behind at each stage



**EARLY YEARS** 



Developmentally vulnerable

#### One in three

children in most disadvantaged communities is developmentally vulnerable in one or more key areas when they start school.

PRIMARY YEARS



Numeracy

94% of Year 5 students with a parent who has a uni qualification are above the national minimum standard, compared to 61% of children whose parents did not complete Year 12.

SECONDARY YEARS



Year 12 completion

Around <u>30%</u> difference based on socioeconomic status of students.

POST-SCHOOL YEARS



Post-school engagement

41% of 24 year olds from most disadvantaged backgrounds were not fully engaged in work or study, compared to 17% among most advantaged.

### **Measures of effectiveness**



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#### LONGER-TERM OUTCOMES

- Young people are in education, training, and/or work
- Young people complete Year 12 or equivalent
- Young people stay engaged with learning





## SHORT-TERM OUTCOMES

- Improved literacy and numeracy
- Improved confidence (self-efficacy)
- Improved motivation and aspiration
- Enhanced networks and relationships
- Improved knowledge/understanding
- Improved or sustained school attendance



PROGRAMS
Build skills &
knowledge &
influence
attitudes &
behaviours

Let's Count, Let's Read, Learning for Life, Student2Student, iTrack mentoring, Learning Clubs, Creative enrichment, Careers/post-school options workshops, Work Inspiration, Tertiary Mentoring, Tech Packs, Financial literacy

## **Successful post-school transitions**



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84.2% of former Learning for Life students are in work or study

12 months after leaving the program

Fully engaged



Partly engaged





For **Aboriginal and Torres Strait Islander** young people, **74.2%** were engaged – 54.6% were fully engaged and 19.6% were partially engaged.

For both Aboriginal and non-Aboriginal former students who were not engaged, 80% were actively **seeking employment** and one in six was **volunteering**.

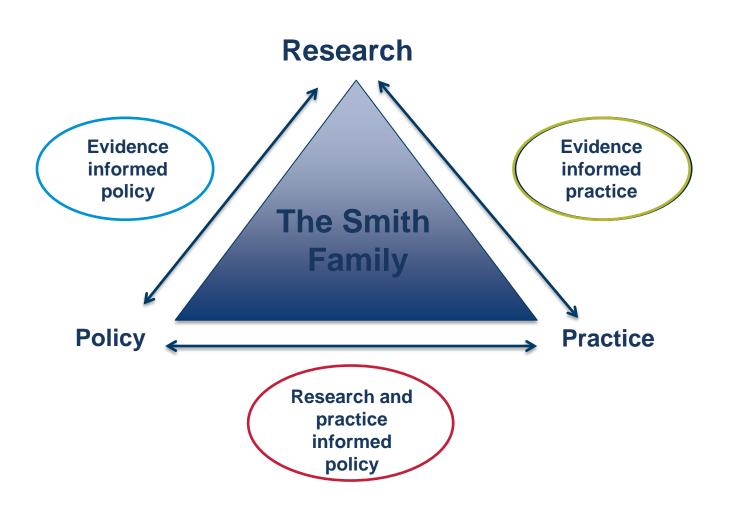
Note: 'Fully engaged' means former students were in employment, education and/or training for 35 hours per week. 'Partly engaged' means they were in employment, education and/or training for less than 35 hours per week. All data is for students who left *Learning for Life* in Years 10, 11 or 12.

7



## Our approach to innovation





# Social innovation to improve children's early mathematics skills: *Let's Count*



- Australian data in 2009 showed children from disadvantaged communities had poorer maths skills as they started school
- Literature review identified principles of supporting early maths development but no appropriate Australian program
- Partnership with leading Australian researchers to develop and trial new Let's Count program
- Philanthropic funding secured for initial pilot and scaled-up trial including comprehensive three year evaluation
- Evaluation demonstrates strong positive outcomes for children, parents and educators
- \$4.54 m secured from Fed and state governments, social enterprise developed to reach many more children



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# THANK YOU